

Limec Solution is an international trading and production company for mechanical and electromechanical components and systems. We produce at global locations with headquarters in Feusisberg (SZ). We are looking for a position for our sales department with immediate effect.

Salesperson in the technical area (f/m)

Your profile

- Education in the economic or commercial field, supplemented by technical or economic-business education
- Several years of operational experience in the sale of capital goods requiring technical explanation as well as a good technical understanding and spatial awareness
- You are characterized by a high degree of commitment, initiative, sense of responsibility, problem-solving ability and very good self-organization
- Entrepreneurial thinking and acting combined with a high degree of customer orientation
- You work independently, in a structured, goal- and future-oriented manner, even with a higher workload
- You have fluent written and spoken German and English, are proactive, persistent and carry out projects
- You are proficient in MS Office and Excel environments as well as the ERP and CRM system

Tasks / responsibilities

- Acquisition of new customers on the European market
- Systematic market observation as well as identification and evaluation of new project opportunities
- Proactive sale of our products and services in the field of electronic and mechanical components and assemblies
- Support and expansion of international customers on the basis of individual sales strategies
- Responsibility for the sales area and the realization of the sales targets

What we offer

A close period with the world's leading companies in this industry, professional and personal development in an inspiring and technological environment, attractive conditions in an international company. In a dynamic environment, we offer you interesting challenges, assume responsibility and actively contribute to the growth of an international company. The ability to work both in groups and independently and the ability to communicate within the Limec Solution network are an essential part of our success. Our customers, employees, innovation and technology are the core of our culture and our company.

If you are up to this challenge, we need to get to know each other.

Ms. S. Strebel is looking forward to receiving your complete job application documents by e-mail to [**personal@limec-solution.com**](mailto:personal@limec-solution.com)

Limec Solution GmbH, Firststrasse 15, 8835 Feusisberg, Tel: +41 55 462 35 30.